

**PEGATRON**



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## **2024 Second Quarter Business Review**

August 13, 2024

- **Financial Results**
- **Business Highlight**

- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

## **2Q2024 Consolidated Financial Result**

## Consolidated Income Statements

<i>(NT\$ Mn)</i>	1H 2024		1H 2023		YoY
Net Revenue	504,114	100%	598,844	100%	-15.8%
COGS	481,934	95.6%	577,953	96.5%	-16.6%
Gross Profit	22,180	4.4%	20,891	3.5%	6.2%
Operating Expense	16,221	3.2%	15,082	2.5%	7.6%
Operating Income (Loss)	5,959	1.2%	5,809	1.0%	2.6%
Net Non-Operating Income (Loss)	8,733	1.7%	3,415	0.6%	155.7%
FX Gain (Loss)	565	0.1%	(204)	0.0%	-377.0%
Net Interest	2,021	0.4%	466	0.1%	333.7%
Others	6,147	1.2%	3,153	0.5%	95.0%
PBT	14,692	2.9%	9,224	1.5%	59.3%
Tax	(4,703)	0.9%	(2,450)	0.4%	92.0%
Net Income	9,989	2.0%	6,774	1.1%	47.5%
Net Income Attributable to the Parent	8,844	1.8%	6,135	1.0%	44.2%
EPS	3.32		2.30		44.3%

## Consolidated Income Statements (Quarter-over-Quarter)

<i>(NT\$ Mn)</i>	2Q 2024		2Q 2023		YoY	1Q 2024		QoQ
Net Revenue	253,715	100%	280,708	100%	-9.6%	250,400	100%	1.3%
COGS	242,117	95.4%	270,180	96.2%	-10.4%	239,817	95.8%	1.0%
Gross Profit	11,598	4.6%	10,528	3.8%	10.2%	10,583	4.2%	9.6%
Operating Expense	8,662	3.4%	7,476	2.7%	15.9%	7,560	3.0%	14.6%
Operating Income (Loss)	2,936	1.2%	3,052	1.1%	-3.8%	3,023	1.2%	-2.9%
Net Non-Operating Income (Loss)	6,566	2.6%	2,123	0.8%	209.3%	2,167	0.9%	203.0%
FX Gain (Loss)	266	0.1%	6	0.0%	4333.3%	299	0.1%	-11.0%
Net Interest	1,099	0.4%	279	0.1%	293.9%	922	0.4%	19.2%
Others	5,201	2.0%	1,838	0.7%	183.0%	946	0.4%	449.8%
PBT	9,502	3.7%	5,175	1.8%	83.6%	5,190	2.1%	83.1%
Tax	(3,294)	1.3%	(1,676)	0.6%	96.5%	(1,409)	0.6%	133.8%
Net Income	6,208	2.4%	3,499	1.2%	77.4%	3,781	1.5%	64.2%
Net Income Attributable to the Parent	5,586	2.2%	3,127	1.1%	78.6%	3,257	1.3%	71.5%
EPS	2.10		1.17		79.5%	1.22		72.1%

## Consolidated Balance Sheet

<i>(NT\$ Mn)</i>	2024/6/30		2023/12/31		Diff	2023/6/30		Diff
Cash and Equivalents	105,336	19%	97,722	18%	7,614	79,836	15%	25,500
AR (Net)	193,931	34%	154,906	28%	39,025	156,221	29%	37,710
Inventory (Net)	79,372	14%	105,616	19%	(26,244)	137,813	26%	(58,441)
Other Current Assets	26,582	5%	62,157	11%	(35,575)	26,217	5%	365
<b>Total Current Assets</b>	<b>405,221</b>	<b>72%</b>	<b>420,401</b>	<b>75%</b>	<b>(15,180)</b>	<b>400,087</b>	<b>74%</b>	<b>5,134</b>
Fixed Assets (Net)	78,009	14%	75,303	14%	2,706	81,379	15%	(3,370)
<b>Total Non-Current Assets</b>	<b>157,012</b>	<b>28%</b>	<b>136,668</b>	<b>25%</b>	<b>20,344</b>	<b>138,828</b>	<b>26%</b>	<b>18,184</b>
<b>Total Assets</b>	<b>562,233</b>	<b>100%</b>	<b>557,069</b>	<b>100%</b>	<b>5,164</b>	<b>538,915</b>	<b>100%</b>	<b>23,318</b>
Short-term Borrowings	22,274	4%	56,916	10%	(34,642)	56,305	10%	(34,031)
AP	202,233	36%	176,616	32%	25,617	139,415	26%	62,818
<b>Total Current Liabilities</b>	<b>279,699</b>	<b>50%</b>	<b>282,256</b>	<b>51%</b>	<b>(2,557)</b>	<b>273,652</b>	<b>51%</b>	<b>6,047</b>
Long-term Loans	35,930	6%	39,170	7%	(3,240)	39,996	7%	(4,066)
<b>Total Liabilities</b>	<b>331,732</b>	<b>59%</b>	<b>335,451</b>	<b>60%</b>	<b>(3,719)</b>	<b>328,854</b>	<b>61%</b>	<b>2,878</b>
<b>Equity Attributable to the Parent</b>	<b>197,581</b>	<b>35%</b>	<b>188,810</b>	<b>34%</b>	<b>8,771</b>	<b>179,911</b>	<b>33%</b>	<b>17,670</b>
<b>Total Equity</b>	<b>230,501</b>	<b>41%</b>	<b>221,618</b>	<b>40%</b>	<b>8,883</b>	<b>210,061</b>	<b>39%</b>	<b>20,440</b>
<b>Total Liabilities and Equity</b>	<b>562,233</b>	<b>100%</b>	<b>557,069</b>	<b>100%</b>	<b>5,164</b>	<b>538,915</b>	<b>100%</b>	<b>23,318</b>
Current Ratio	145%		149%			146%		
Debt Ratio (TTL Liabilities / TTL Assets)	59%		60%			61%		
Interest-bearing Debt Ratio	10%		17%			18%		

## Consolidated Cash Flows Statement

<i>(NT\$ Mn)</i>	1H 2024	1H 2023
<b>Cash Flows from Operating Activities:</b>	<b>25,368</b>	<b>42,554</b>
<b>Cash Flows from Investing Activities:</b>	<b>(12,678)</b>	<b>(12,673)</b>
<b>Cash Flows from Financing Activities:</b>	<b>(15,380)</b>	<b>(36,226)</b>
<b>Impact from Changes in FX Rate</b>	<b>5,453</b>	<b>1,604</b>
<b>Net Increase in Cash</b>	<b>2,763</b>	<b>(4,741)</b>
<b>Cash, beginning of the period</b>	<b>102,573 *</b>	<b>84,577</b>
<b>Cash, end of the period</b>	<b>105,336</b>	<b>79,836</b>

\*including Cash and Equivalents 97,722M under B/S and Cash and Equivalents 4,851M classified to non-current assets held for sale (disposal group).

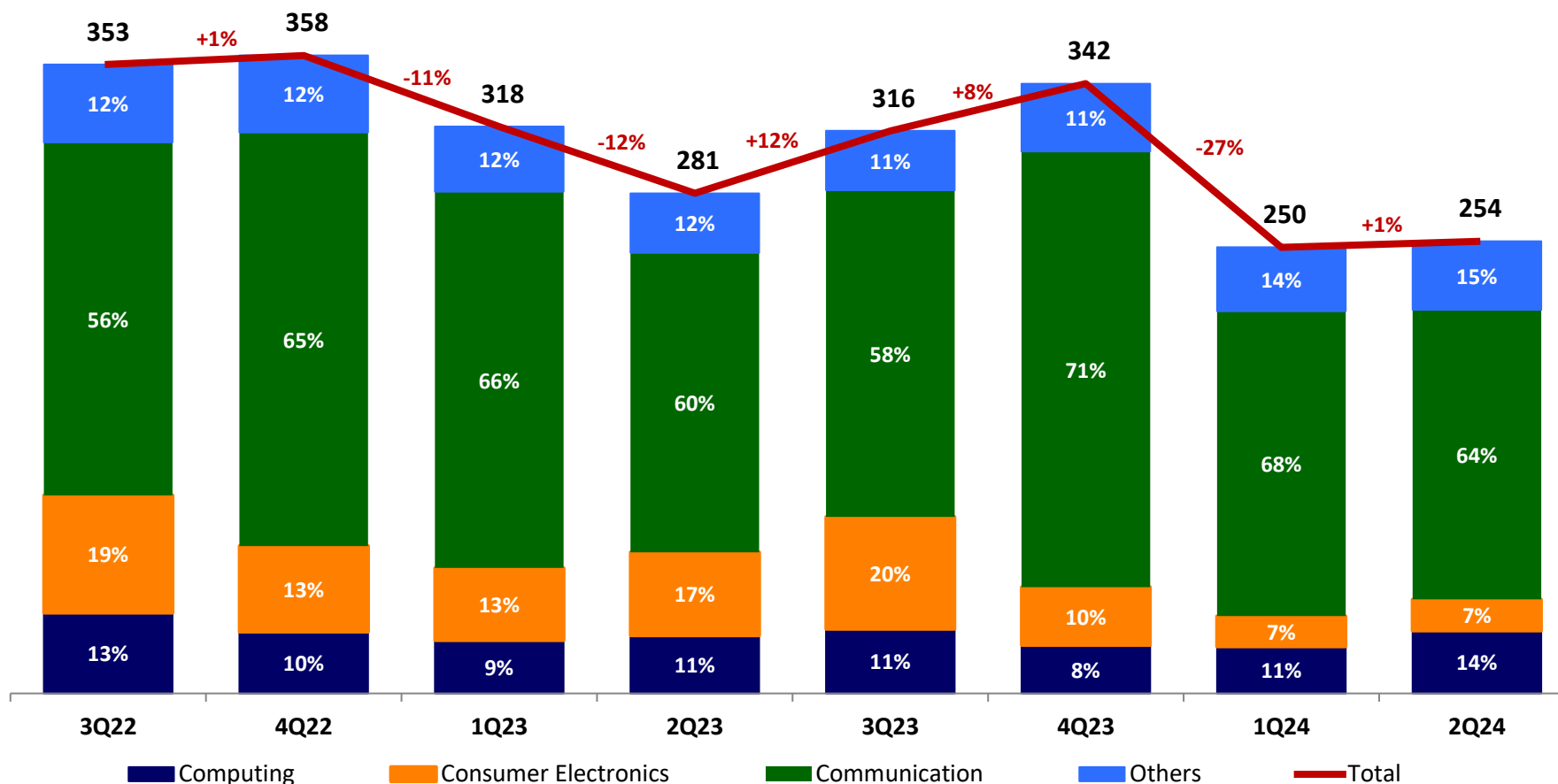
<b>Note:</b>	1H 2024	1H 2023
<b>Depreciation and amortization</b>	<b>8,132</b>	<b>7,464</b>



**Business Highlight**

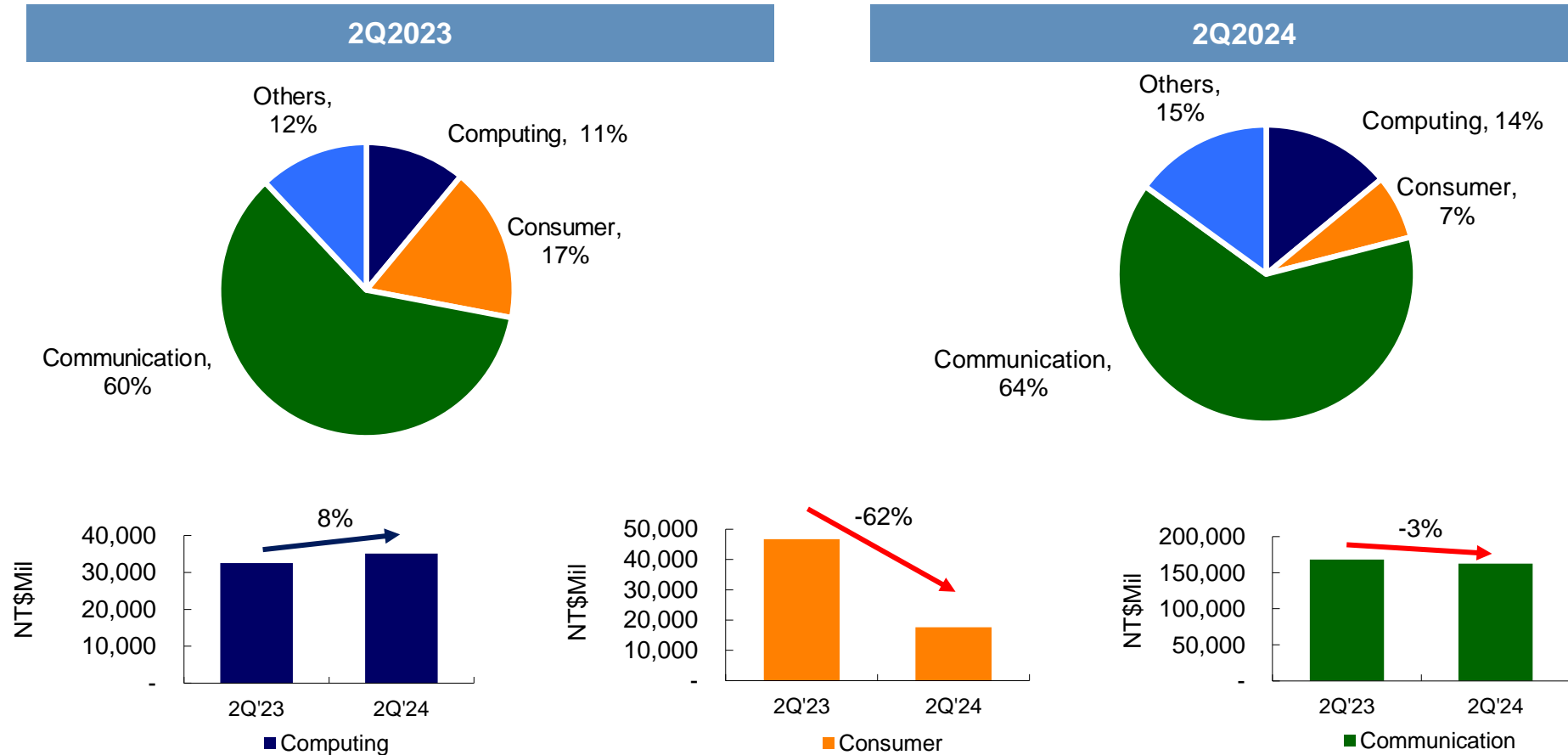
## Consolidated Revenue Trend

Unit: NTD Bn



Consolidated revenue totaled NT\$254Bn in 2Q2024, slightly increased by 1% QoQ, but it declined by 10% YoY, mainly because the weaker end demand from Consumer and Communication Segments, while the revenue from Computing Segment was up YoY due to better product mix with higher ASP.

## Revenue Breakdown by Products (Year-over-Year)

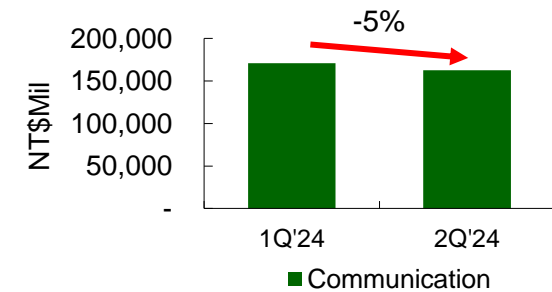
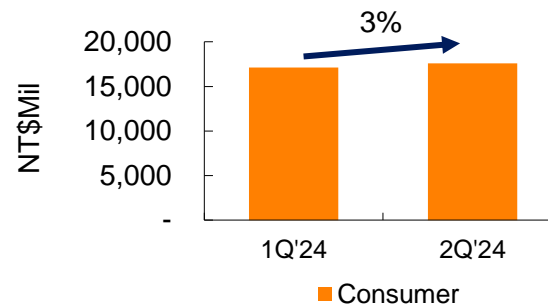
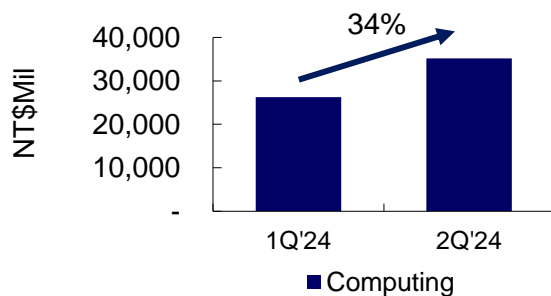
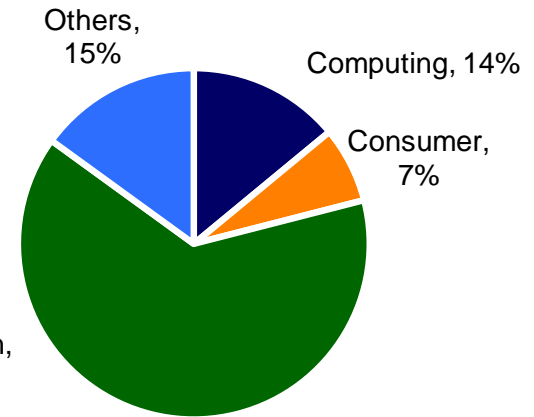
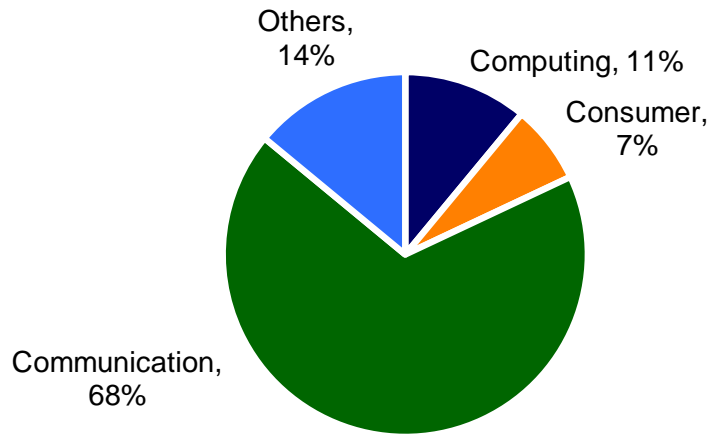


Revenue from Computing Segment increased by 8% YoY due to better product mix with higher ASP, while that of Consumer Electronic and Communication Segments declined by 62% and 3% YoY respectively mainly attributable to weaker end demand.

## Revenue Breakdown by Products (Quarter-over-Quarter)

1Q2024

2Q2024



Driven by new product launch and better demand from Computing and Consumer Segments, the revenue contributions were up by 34% and 3% QoQ respectively, while the revenue from Communication Segment was down by 5% QoQ due to low season.

## Q & A